

NAIOP Oregon serves as one of the most important forums for Oregon's commercial real estate marketplace and is comprised of one of the largest collections of companies and professionals working within this industry. Our primary objective is to represent the interests of developers, investors, and owners of office, industrial, and related commercial real estate throughout the state to advance responsible commercial real estate development that creates jobs and benefits the communities in which our members work and live.

NAIOP Oregon provides its members substantial opportunities to enhance their business through networking events, government affairs, educational programs, and committee involvement. Members have access to NAIOP's national database of more than 15,000 members, national webinars, conferences, and forums on continuing education and professional development and research on industry trends and initiatives.

## MEMBER BENEFITS

### Public Affairs

- Advocates on behalf of the commercial real estate industry before city, county, and regional governments
- Monitors state and local legislative activity
- Develops policy positions in support of the industry
- Establishes relationships with elected officials throughout the Portland metropolitan area
- Supports candidates who advance economic development and growth

### Networking & Relationships

- Creates opportunities to establish new or strengthen existing relationships with industry professionals through monthly meetings, events and receptions
- Offers committee involvement to better serve the organization and create additional relationships with fellow committee members
- Showcases the best industry projects through a bi-annual awards program
- Offers accessibility to local and national NAIOP members

### Education

- Discounted registration for members on breakfast programs offering continuing education hours
- Develops programs on sustainability and Leadership in Energy and Environmental Design (LEED)
- Offers access to local seminars for continuing education, national webinars and forums and other professional development opportunities on the local and national levels

### Officers

President, Brad Miller  
*Brix Law*

President-Elect, Stuart Skaug  
*CBRE, Inc.*

Treasurer, Jody Cienfuegos  
*Lawyers Title*

Secretary, Eddie La Berge  
*Turner Construction*

Past President, Eric Castle  
*Shorenstein Realty Services*

### Board of Directors

Evan Bernstein  
*Pacific NW Properties LP*

Patrick Christopher  
*Port of Portland*

Sean Colletta  
*Prologis*

Travis Drilling  
*Urban Renaissance Group*

Brent Hedberg  
*Specht Development, Inc.*

Blake Hering, Jr.  
*NBS Financial*

Todd Johnson  
*Mackenzie*

Lauren Jones  
*Capstone Partners*

Al Kennedy  
*Melvin Mark Brokerage*

Matt Krueger  
*PacTrust*

MK Long  
*US Bank*

Emily Matza  
*Harsch Investment Properties*

Dr. Gerard Mildner  
*Portland State University*

### Executive Director

Kelly Ross

**The Developing Leaders Committee targets real estate professionals who are 35-and-under through various events and activities. These young professionals inject new ideas and continue the NAIOP Oregon tradition.**

Members of the Developing Leaders have full access to NAIOP's extensive network both locally and nationally, updates on the latest industry news, targeted programs and unparalleled networking opportunities, all in an effort to help boost their career to the next level.

Developing Leaders contribute fresh ideas and unbridled energy into this organization - essential ingredients to maintaining NAIOP Oregon's vitality.

Networking opportunities, educational meetings and charitable events are organized throughout the year, including happy hour networking events and a series of "get-to-know-you dinners" with recognized industry mentors who discuss their careers, the industry and give sound advice.

Membership dues are priced significantly below standard member levels to attract a young group that can continue the traditions, activities and programs of our chapter.

For more information about NAIOP-OR Developing Leaders, please contact:

**Executive Director**

Kelly Ross  
(503) 223-1766  
info@naioporegon.org

“  
**NAIOP Oregon Developing Leaders program is the perfect way for young, emerging professionals to network with their peers and glean information from real estate industry veterans.**  
”

Travis Drilling  
Urban Renaissance Group  
Chair, Developing Leaders



**NAIOP**

COMMERCIAL REAL ESTATE  
DEVELOPMENT ASSOCIATION

OREGON CHAPTER

## Developing Leaders

The Developing Leaders Committee targets real estate professionals who are 35 and under through various events and activities — attracting new blood to this organization who can inject new ideas and continue the NAIOP-OR tradition.

## Public Affairs

The NAIOP-OR Public Affairs Committee monitors state and local legislative activity, develops policy positions and serves as an advocate for the industry in dealings with regional, city and county governments, as well as the Oregon Legislature.

## Bus or Walking Tour

The Bus or Walking Tour Committee works with the Board to identify a new development area to highlight in this very popular annual event. Committee members coordinate sponsorships, properties to feature, and a Tour Book.

## Golf

The Golf Committee plans all aspects of the always popular annual tournament.

## Membership

The Membership Committee is responsible for retaining the NAIOP-OR membership base, identifying and soliciting new prospects, collecting dues and organizing member events and activities.

## Communications

The Communications Committee develops and implements efforts for better communication with NAIOP members and member-prospects as well as the general public and news media.

## Universities

The Universities Committee coordinates with Portland State University, the University of Oregon, and others to mount an annual competition between teams of students striving to see which team can produce the best development proposal for an actual site.

## Programs

The Programs Committee is responsible for the numerous networking opportunities offered to NAIOP-OR members. Nearly a dozen events per year are handled by this committee, which organizes, promotes and executes the year-long roster of educational, social and networking gatherings for the chapter.

## Sustainability

The Sustainability Committee creates educational lunch programs, as well as social networking events with sustainability themes. This committee educates the commercial real estate community about the true value of sustainable building approaches.

For more information about these NAIOP-OR Committees, please contact:

### Executive Director

Kelly Ross  
(503) 223-1766  
info@naioporegon.org

# NAIOP

COMMERCIAL REAL ESTATE  
DEVELOPMENT ASSOCIATION

OREGON CHAPTER